LEADERSHIP INNOVATION BUSINESS NARRATIVE STEVE DENNING

Template

Crafting the springboard story

- 1. What is the **specific change** in the organization or community or group that you hope to spark with the story?
 - What will be the situation as a result of the change?
 - What is the purpose in getting the change?
 - What route is planned to get to the changed situation?
- Think of an <u>incident</u> (either inside or outside your organization, community or group) where the change was in whole or in part successfully implemented?
 Describe it briefly.
- 3. Who is the **single protagonist** in the story?
- 4. What is the **date** and **place** where the single protagonist began the story?

e.g. "In July 2003, in London, Tony Smith...."

- 5. Is the single protagonist <u>typical</u> of your specific audience? If not, can the story be told from the point of view of such a protagonist?
- 6. Does the story <u>fully embody the change idea</u>? If not, can it be extrapolated so that it does fully embody the change idea?
- 7. Does the story make clear what would have happened without the change idea?
- 8. Has the story been <u>stripped of any unnecessary detail?</u> Are there any scenes with more than two characters?
- 9. Does the story have an <u>authentically happy ending</u>? Can it be told so that it does have such an ending?
- 10. Does the story **link to the purpose** to be achieved in telling it?

"What if...?" or: "Just imagine...." or: "Just think...."

From The Leader's Guide to Storytelling: Mastering the Art and Discipline of Business Narrative